



MURDOCK
BUILDERS MERCHANTS

Murdock Builders Merchants is a family-owned business with 18 locations across Northern Ireland and the Greater Dublin region. With over 400 employees we are recognised as a leading Company in our industry and supply general and specialist building materials, timber, and hardware to the construction trade, the DIY sector and the general public. We value both our customers and our employees and our business is built on offering consistently excellent customer service by well-trained and knowledgeable staff. We have also recently acquired Brooks Timber and Building Supplies in South of Ireland who have 10 branches located throughout Southern Ireland.

Paint Sales Consultant

Antrim

We are seeking a knowledgeable and customer-focused Paint Sales Consultant to join our team. The ideal candidate will provide expert advice on paint products, colours, finishes, and application techniques to meet the needs of our retail and trade customers. This role requires a balance of technical knowledge, customer service skills, and sales ability.

This role will include:

- Assist customers in selecting paint products, finishes, and colours based on their project requirements.
- Provide expert product knowledge including paint types, preparation, application, and aftercare.
- Generate sales through product recommendations, upselling, and relationship building.
- Prepare and process sales transactions accurately and efficiently.
- Mix and match paint colours using colour matching technology and manual methods.
- Maintain store displays, sample boards, and ensure product availability.
- Build strong relationships with trade professionals such as decorators, builders, and interior designers.
- Handle customer queries, complaints, and returns in a professional manner.
- Stay informed about new products, trends, and industry developments.
- Meet individual and team sales targets.

Criteria:

- Previous experience of providing excellent customer service within a retail environment essential
- Ability to be great with colour, styling and visual merchandising
- Excellent teamwork and organisational skills
- Excellent communication skills both verbal and written
- Proficient in the use of IT and have good computer literacy
- Reliable and punctual
- Good knowledge of Paint products

Benefits:

- Attractive package offered
- Company Pension Scheme
- Opportunity for Excellent Career
- Staff Discount
- Long Service Leave and Recognition

This is a fantastic opportunity to be part of a dynamic team at the heart of a new and innovative store. If you're enthusiastic, customer-focused, and ready to take on a new challenge, we'd love to hear from you. Help us build something great – together.

Closing date: Friday 11th July 2025

To apply please:

Email CV to: MRice@mbm.ie

Download application form from www.murdockbuildersmerchants.com

Murdock Builders Merchants is an Equal Opportunities Employer and welcomes applications from all sections of the Community